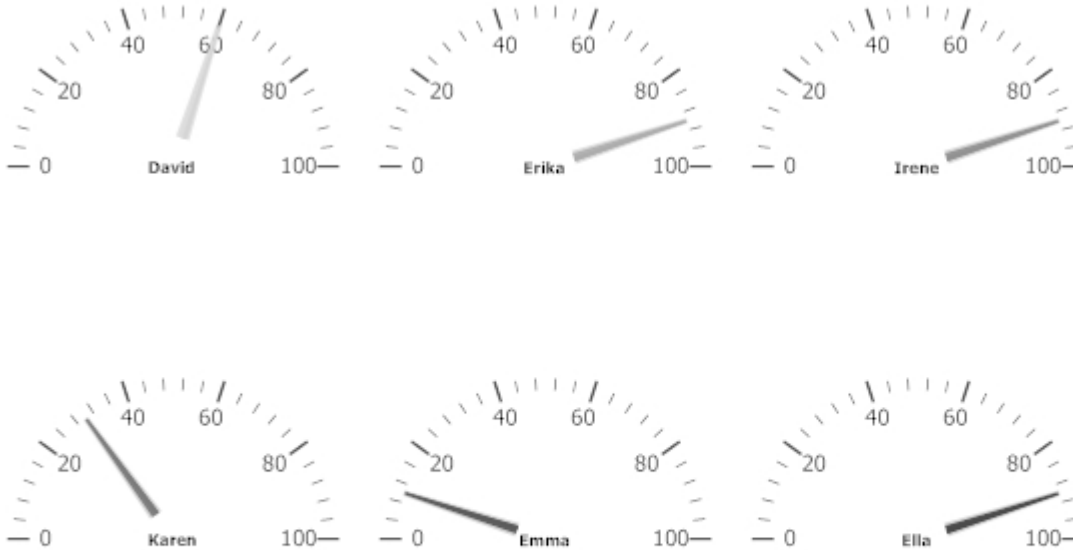


Realism User Report

Objectives

This test is meant to assess the extent to which a person tends to assume they have control over circumstances which are actually outside their control.

Results



How to Read Results

A low score indicates that the user assumes they have control over situations outside their control. A high score indicates that the user does not assume such control. People who score low on the test tend to be optimistic. This is a valuable trait in many circumstances, such as sales, or client care. People who score high on the test tend to be realistic. This can also be a valuable trait, for example when the key is to accurately assess the environment. A dangerous combination may be a person who scores low on this test (ie assumes they have control when in fact they do not), and who also has a high risk appetite. Such a person may be willing to take risks in situations where they actually have little influence, in the mistaken belief that they can control the outcome.